

## **Joint promotion to Chinese Oil & Gas Sector 2009**

**Deepen your business insights, and gain solid partner & customer leads!**

The Trade Council of Denmark-China (TCD-C) invites all Danish companies interested in the Chinese Oil & Gas sector to join us between October 17 to 24, 2009 on a delegation visit to China.

### **Activities on the delegation visit:**

- Participation of the China Intl. Oil & Gas Conference 2009 (CIOGC 2009) at Dongying city, Shandong province of China
- In-house seminar with Sinopec's largest oil field--the Shengli oil field at Dongying city
- In-house seminar with China's three oil giants: Sinopec, CNPC and CNOOC, at Beijing
- Meeting with officials from the China Petro and PetroChemical Equipment Industry Association (CPEIA) to learn about policies and business environment

Please find more information about the programme below, as well as a participation slip, which we hope you will complete and return to us

**no later than September 24, 2009 (Friday)**

by contacting Commercial Officer Jet Chang at the Danish Embassy, Beijing at [xincha@um.dk](mailto:xincha@um.dk) and direct tel.: +86-10-8532 9918.



## Why China, now?

**"China is the hotspot right now, obviously for its enormous market opportunity. If you're a technology company and you're not thinking about China, then you are already behind."  
- Laura Didio at Yankee Group**

In the current global recession, China is the only large country that can still maintain a positive GDP growth, therefore has a good potential to see oil & gas demand growth and continued investment in the sector.

- UN estimated that China can maintain its GDP growth between 7 to 9 % in 2009, therefore contributing to 50 % of the world economy growth
- The Paris-based IEA also said that China would contribute nearly half of the world's growth in oil demand between 2007 and 2030
- China plans to double natural gas output to 160 billion cubic meters and increase crude product to 200 million tons by 2015
- China will build a further 150,000 km of oil and gas pipelines in the next 12 years
- The three oil giants in China, Sinopec, CNPC and CNOOC, all claimed to continue investment aiming to raise oil and gas production

### Why CIOGC 2009

- Policy and Status updates by senior officials from Chinese government and oil companies
- Great opportunity to meet the most Chinese petro equipment manufacturers for sourcing and technical cooperation opportunities at the concurrent exhibition
- Networking with thousands of business elites from 40 countries

### Why CNOOC?

- China's largest offshore oil & gas developer
- plans to lift its 2009 crude and gas production by 16 percent to 18 percent, as some significant projects are expected to come online this year
- A total of 200 billion RMB was planned to be invested in the further development of the China South Sea offshore field
- Also actively expanding into the downstream business including refining and distribution of product oil



## Why Sinopec?

- China Petroleum & Chemical Corporation (Sinopec) is one of the largest integrated energy and chemical company in China. It is China's second largest crude oil producer and largest producer and supplier of refined oil products and major petrochemical products.
- Sinopec will further invest into oil & gas exploration and production during year 2009 with the purpose the “stabilize the production of existing field”, “increase production of the new fields in western China” and “increase the natural gas production”.
- Major investment projects including:
  - Puguang gas field in Sichuan province and Daniudi gas field in Xinjiang province
  - Further exploration in the Tahe oil field and the Shengli oil field
  - Sichuan-to-east gas pipeline (1700 km)
  - Further expansion and upgrading of refineries
  - Crude oil terminals and product oil pipelines

## Why Shengli Oil Field?

- Sinopec's largest oil field and 2<sup>nd</sup> largest in China
- Newly added proved reserve of 100 million tons of oil
- Plan to expand shallow-sea offshore oil & gas production
- 1500 + wells to be drilled in year 2009 adding production of 3.3 million tons oil

## Why CNPC?

- China's largest oil & gas producer
- Annual oil & gas production will reach 200 million tonnes of oil equivalent by 2010
- Will strengthen safety measures and environment protection in production as top priority
- Also actively expanding into the downstream business including refining and distribution of product oil



# Delegation Visiting Program (Draft):

Leaving Copenhagen on 16 October, Friday evening

## **Day 1 (Beijing) 17 October Saturday**

- 12:30 Arrival at Beijing airport,
- 13:00 – 17:00 Bus ride to Dongying city and check into hotel
- 18:00 – 20:00 VIP welcome dinner hosted by mayor of Dongying city

## **Day 2 (Dongying) 18 October Sunday**

- 09:00 – 10:30 Opening Ceremony of the concurrent petro equipment exhibition
- 10:30 – 13:00 Presentation of the Shengli oil field, current status and development plans
- 13:30 – 18:00 CIOGC 2009. Opening Ceremony and Political session
- 19:00 – 20:30 CIOGC 2009 Official Gala Dinner

## **Day 3 (Dongying) 19 October Monday**

- 09:30 – 13:00 CIOGC 2009, Technical session
- 13:30 – 18:00 In-house seminar with Sinopec's Shengli oil field
- 19:00 – 20:30 CIOGC 2009 Gala Dinner and networking

## **Day 4 (Beijing) 20 October Tuesday**

- 09:40 – 12:00 Flight from Dongying to Beijing, check into hotel
- 14:00 – 17:00 Meeting with CPEIA, presentation of China's oil & gas industry

## **Day 5 (Beijing) 21 October Wednesday**

- 09:00 – 16:30 In-house seminar with CNPC

## **Day 6 (Beijing) 22 October Thursday**

- 09:00 – 16:30 In-house seminar with CNOOC

## **Day 7 (Beijing) 23 October Friday**

- 09:00 – 13:30 In-house seminar with Sinopec and Lunch
- 13:30 Bus ride to Beijing Capital Airport and departure for Denmark (or own arrangements)

**NB:** Participation fee for the delegation visit is **DKK 25,000** per company with **one** participant from each company. Additional participant(s) from the company can sign up for DKK 5,000 per person.

**You will only need to book your own flight to/from Beijing China on the dates to fit the expected programme.**

Participation fee includes: visiting programs and meeting arrangements, participation of CIOGC and visiting of the concurrent exhibition, domestic flight between Beijing and Dongying city, domestic hotel accommodations at Beijing and Dongying, local transportation (bus to/from airports, bus ride for meetings with CPCIA, Sinopec, CNOOC & CNPC, etc).



# Participation Slip

Yes, we would like to sign up for:

- Delegation visit to China, October 2009 (DKK 25,000)
- Not this time, but interested in other oil & gas related activities in China during 2010
- No, thank you

**Additional person:**

- One person (DKK 5,000)
- Two persons (DKK 10,000)

.....  
**Signing up information:**

Company: .....

Address:.....

Zip code: ..... City: .....

**Participant:**.....

Position: .....

Phone:.....

Email:.....

**Additional Participants:**

Participant 1: name: ..... position: ..... email: .....

Participant 2: name: ..... position: ..... email: .....

Date: ..... Signature:.....

Please submit to the Royal Danish Embassy by fax (+86 10 8532 9999, att.: Mr. Jet Chang) or by e-mail [xincha@um.dk](mailto:xincha@um.dk) no later than **September 4th 2009**.

